

PARSIFAL
YACHTING

“Leading the seas of luxury”





Parsifal Yachting covers the full spectrum of all yachting activities, specializing on; yacht sales, charter, yacht management, construction of new yachts and agency.

We adore to sharing our passion for yachting with you, providing you with the ultimate yachting adventure!

The main concept is to focus on our clients with professionalism and to approach fully your requirements using our expertise.

We lead the seas of luxury for 30 years; our proficiency assures a premium yachting quality and performance in every stage and service of your cruise.

The triumphant success of our company is attributed to the capabilities and professionalism of the founder as well as the competitive and excellent-qualified team that works at its best to deliver the outmost all year round, 24 / 7.

We have experts who help and guide the customers in the area of their interest whether it is a brokerage activity, chartering, new construction, yacht management, refit, mooring, crew management or event management.

Welcome on Board!

Relax and enjoy the ultimate yachting experience.

Nicholas Hidiroglou, CEO ■

“Ensuring excellent yachting services”







■ Brokerage

From 1990 we have been providing a wide selection of second-hand mega motor and sailing yachts.

With our deep knowledge of the yacht global market, a network of associates and international brokers, we have acquired a significant number of repeated clients. Our top sales prove our commitment to our customers.

We advise our clients on every single step of their purchase and our team of experts will guide them through a streamlined process beginning from yacht selection including contract negotiation, advice on ownership as well as legal and financial issues related to the yacht purchase process.

Also we serve as the best platform for those who intend to sell their yachts, with a full access to the global market.

“Charter made of your dreams”





■ Chartering

Charter the yacht of your dreams had never been as simple. You only have to "Contact Us" and leave the rest.

We ensure that you will find the right yacht to charter, on the perfect time and at most unforgettable destinations.

Our team works hard to make the charter the best experience of your life. Parsifal Yachting company also offers charter management services for the yacht owners so that they get the maximum return out of their investment.

We promote the yacht for charter and make sure that it gets occupied by the right people whether a family, a private group or corporate concern. We manage and maintain a smooth relationship between the yacht owner as well as the captain.



“Premium yachting experience”



■ New Constructions

Our company has been involved in the construction of new projects and has delivered some of the most famous mega yachts from renowned shipyards worldwide like Perini Navi, Palumbo Superyachts (ISA Yachts), Benetti, Mondomarine, Lurssen, AB Yachts, Maiora, CBI Navi, etc. in the range of 20 up to 80 meters.

Additionally some of the above yachts are part of our central charter fleet, which provides premium services to an international clientele of prestigious personalities around the world. Our extensive network in the industry and our wide technical experience is the guarantee of a well-built mega yacht. This is why we have associations with the finest shipyards around the world in order to deliver masterpieces.

We offer consultancy at every stage of construction of any new super yacht according the needs of our clients and we introduce new building projects to our clientele.



■ Management

Having invested a respectful amount of money in a yacht, you now face the challenge of looking after your investment ensuring that you do not only receive the maximum of pleasure your asset can produce but enjoy being her owner and at the same time ensure that she will remain a valuable asset.

The only way to achieve this is to ensure that your yacht is operated, maintained in the best possible way by the best possible people.

Running your asset, in an industry that is becoming ever more regulated and complex, requires devotion in order to achieve balanced budgets, minimize the liabilities and risks associated with the day-to-day operation.



“Passion for yachting”



Agency

We operate a professional yacht agency in Greece, offering assistance in all areas shore side support.

Parsifal Yachting is one of the largest brokerage houses in Europe and is offering valuable support worldwide.

Our expertise runs both deep and broad. We can advice and assist with a wide range of needs, from refits to new builds, from small scale provisioning to large scale engineering systems, yacht sales, cruising itineraries and charters.

We also partner with the leading global organisations in the super yacht industry to augment our own comprehensive offering and provide a suite of products, team of people and skillsets that cover all bases and requirements.

Our way of operating is 3 fold; we keep it personal, we make it simple & fast in a transparent way.



BROKERAGE | NEW CONSTRUCTIONS | CHARTER | MANAGEMENT | AGENCY

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